

# Experimental Evidence on the Effect of Childhood Investments on Postsecondary Attainment and Degree Completion

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## **Abstract**

*This paper examines the effect of early childhood investments on college enrollment and degree completion. We used the random assignment in Project STAR (the Tennessee Student/Teacher Achievement Ratio experiment) to estimate the effect of smaller classes in primary school on college entry, college choice, and degree completion. We improve on existing work in this area with unusually detailed data on college enrollment spells and the previously unexplored outcome of college degree completion. We found that assignment to a small class increases students' probability of attending college by 2.7 percentage points, with effects more than twice as large among black students. Among students enrolled in the poorest third of schools, the effect is 7.3 percentage points. Smaller classes increased the likelihood of earning a college degree by 1.6 percentage points and shifted students toward high-earning fields such as STEM (science, technology, engineering, and mathematics), business, and economics. We found that test-score effects at the time of the experiment were an excellent predictor of long-term improvements in postsecondary outcomes. © 2013 by the Association for Public Policy Analysis and Management.*

## **INTRODUCTION**

Education is intended to pay off over a lifetime. Economists conceive of education as a form of “human capital,” requiring costly investments in the present but promising a stream of returns in the future. Looking backward at a number of education interventions (e.g., Head Start, compulsory schooling), researchers have identified causal links between these policies and long-term outcomes such as adult educational attainment, employment, earnings, health, and civic engagement (Angrist & Krueger, 1991; Dee, 2004; Deming, 2009; Lleras-Muney, 2005; Ludwig & Miller, 2007). But decisionmakers who attempt to gauge the effectiveness of current education inputs, policies, and practices in the present cannot wait decades for these long-term effects to emerge. They therefore rely upon short-term outcomes—primarily standardized test scores—as their yardstick of success.

A critical question is the extent to which short-term improvements in test scores translate into long-term improvements in well-being. Puzzling results from several evaluations make this a salient question. Three small-scale, intensive preschool experiments produced large effects on contemporaneous test scores that quickly faded (Anderson, 2008; Schweinhart et al., 2005). Quasi-experimental evaluations

of Head Start, a preschool program for children from low-income families, revealed a similar pattern, with test-score effects gone by middle school. In each of these studies, treatment effects had reemerged in adulthood as increased educational attainment, enhanced labor market attachment, and reduced crime (Deming, 2009; Garces, Thomas, & Currie, 2002; Ludwig & Miller, 2007). Further, several recent papers have shown large impacts of charter schools on test scores of disadvantaged children (Abdulkadiroglu et al., 2011; Angrist et al., 2012; Dobbie & Fryer, 2011). A critical question is whether these effects on test scores will persist in the form of long-term enhancements to human capital and well-being.

We examined the effect of smaller classes on educational attainment in adulthood, including college attendance, degree completion, and field of study. We exploited random variation in class size in the early grades of elementary school created by the Tennessee Student/Teacher Achievement Ratio experiment (Project STAR). Participants in Project STAR are now in their 30s, an age at which it is plausible to measure completed education. Our postsecondary outcome data was obtained from the National Student Clearinghouse (NSC), a national database that covers approximately 90 percent of students enrolled in colleges in the United States.

We found that being assigned to a small class increased the rate of postsecondary attendance by 2.7 percentage points. The effects were considerably higher among populations with traditionally low rates of postsecondary attainment. For black students and students eligible for a subsidized (free or reduced price) lunch, the effects are 5.8 and 4.4 percentage points, respectively. At elementary schools with the greatest concentration of poverty, measured using the fraction of students receiving a subsidized lunch, smaller classes increased the rate of postsecondary attendance by 7.3 percentage points. We further found that being assigned to a small class increased the probability of students earning a college degree by 1.6 percentage points. Smaller classes shifted students toward earning degrees in high-earning fields such as science, technology, engineering, and mathematics (STEM), business, and economics.

Our results shed light on the relationship between the short- and long-term effects of educational interventions. The short-term effect of small classes on test scores, it turns out, is an excellent predictor of the long-term effect on adult outcomes. We show this by adding K–3 test scores to our identifying equation; the coefficient on the class size dummy drops to zero. The coefficient on the interaction of class size and test scores is also zero, indicating that the scores of children in small classes are no less (or more) predictive of adult educational attainment than those of children in the regular classes.

Our analysis identifies the effect of manipulating a single policy-relevant educational input on adult educational attainment. By contrast, the early-childhood interventions for which researchers have identified lifetime effects (e.g., Head Start, Abecedarian) are multipronged, including home visits, parental coaching, and vaccinations in addition to time in a preschool classroom. We cannot distinguish which dimensions of these treatments generate short-term effects on test scores, and whether they differ from the dimensions that generate long-term effects on adult well-being. The effective dimensions of the treatment are also ambiguous in the recent literature on classroom and teacher effects. For example, Chetty et al. (2011) showed very large effects of kindergarten classroom assignment on adult well-being. In those estimates, the variation in classroom quality that produced significant variation in adult outcomes excluded class size but included anything else that varied at the classroom level, including teacher quality and peer quality, both of which are extremely difficult to manipulate with policy. By contrast, the effects we measured for this paper, both short-term and long-term, can be attributed to a well-defined and replicable intervention: reduced class size.

## PROJECT STAR

Project STAR (the Tennessee Student/Teacher Achievement Ratio experiment) randomly assigned class sizes to children in kindergarten through third grade. The experiment was initiated in the 1985 to 1986 school year, when participants were in kindergarten. A total of 79 schools in 42 school districts participated, with oversampling of urban schools. An eventual 11,571 students were involved in the experiment. The sample was 60 percent white and 40 percent African American. About 60 percent of the students were eligible for subsidized lunch during the experiment. The experiment is described in greater detail elsewhere (Achilles, 1999; Finn & Achilles, 1990; Folger & Breda, 1989; Krueger, 1999; Word et al., 1990).

Students in Project STAR were assigned to either a small class (target size: 13 to 17 students) or a regular class (22 to 25 students).<sup>1</sup> Students who entered a participating school after kindergarten were randomly assigned during those entry waves to a small or regular class. Teachers were also randomly assigned to small or regular classes. All randomization occurred within schools.

The documentation of initial random assignment in Project STAR is incomplete (Krueger, 1999). Krueger (1999) examined records from 18 STAR schools for which assignment records were available. He found that, as of entry into Project STAR, 99.7 percent of students were enrolled in the experimental arm to which they were initially assigned. Krueger's approach, and that of the subsequent literature, was to assume that the class type in which a student was first enrolled was the class type to which the student was assigned. We followed that convention in our analysis.

Numerous papers have tested, and generally validated, the randomization in Project STAR (Krueger, 1999). There are no baseline outcome data (e.g., a pretest) available for the Project STAR participants. On the handful of covariates available in the Project STAR data (subsidized lunch eligibility, race, sex), the arms of the experiment appear balanced at baseline (see Table 1 for a replication of these results). Recent work by Chetty et al. (2011) has shown that the STAR entry waves were balanced at baseline on a detailed set of characteristics (e.g., family income, home ownership) obtained from the income tax returns of Project STAR participants' parents.

## PREVIOUS RESEARCH ON THE LONG-TERM EFFECTS OF SMALL CLASSES

A substantial body of research has examined the effect of Project STAR on short- and medium-run outcomes. We do not comprehensively discuss this literature but instead summarize the pattern of findings, which show that students assigned to a small class experience contemporaneous test-score gains of about one fifth of a standard deviation. These test-score results diminished after the experiment ended in third grade.<sup>2</sup> There is evidence of lasting effects on other dimensions. Krueger and Whitmore (2001) showed that students assigned to small classes were more likely to take the ACT and SAT, required for admission to most four-year colleges. Schanzenbach (2006) reported that smaller classes reduced the rate of teen pregnancy among

<sup>1</sup> A third arm of the experiment assigned a full-time teacher's aide to regular classes. Previous research has shown no difference in outcomes between the regular-sized classes with and without an aide. We followed the previous literature and pooled students from both types of regular classes into a single control group. The results were substantively unchanged if we included an indicator variable for the presence of a full-time teacher's aide.

<sup>2</sup> Cascio and Staiger (2012) showed that fadeout of test-score effects is, at least in some settings, a statistical artifact of methods used by analysts to normalize scores within and across grades. However, they specifically note that the sharp drop in estimated effects that occurred after the end of Project STAR cannot be explained in this way.

**Table 1.** Means of demographics and outcome variables by class size.

	Regular class	Small class	Regression adjusted difference	
	(1)	(2)	(3)	
Demographics				
White	0.620	0.660	-0.003	(0.005)
Female	0.471	0.473	-0.000	(0.011)
Subsidized lunch	0.557	0.521	-0.015	(0.011)
College attendance				
Ever attend	0.385	0.420	0.027	(0.011)
Ever attend full-time	0.278	0.300	0.013	(0.011)
Enrolled on time	0.274	0.308	0.024	(0.011)
Number of semesters				
Attempted	3.07	3.39	0.219	(0.133)
Attempted, conditional on attending	7.98	8.08	0.132	(0.209)
Degree receipt				
Any degree	0.151	0.174	0.016	(0.009)
Associate's	0.027	0.034	0.007	(0.004)
Bachelor's or higher	0.124	0.141	0.009	(0.008)
Degree type				
STEM, business, or economics field	0.044	0.060	0.013	(0.006)
All other fields	0.085	0.094	0.003	(0.006)
First attended				
Two years	0.215	0.245	0.025	(0.009)
Public four years	0.127	0.132	0.005	(0.007)
Private four years	0.042	0.043	-0.003	(0.004)
Number of schools		79		
Number of students	8,316	2,953		

*Notes:* Column 3 controls for school-by-wave fixed effects and demographics. Standard errors, in parentheses, are clustered by school.

female participants by about a third. In addition, Fredriksson, Ockert, and Oosterbeek (2013) found positive long-term effects of reduced class size in grades 4 through 6 in Sweden on educational attainment and wages.

The paper most closely related to our own examined the impact of Project STAR on adult outcomes using the income tax records of Project STAR participants and their parents (Chetty et al., 2011). That paper emphasized the differential long-term impacts of being randomly assigned to classrooms of different “quality” levels stemming from higher quality teachers or classmates, after accounting for class size. Chetty et al. (2011) documented the sizable long-term payoff to having a high-quality classroom, though they recognized that this cannot be directly manipulated by public policy. By contrast, we focus on the long-term impacts of randomly assigned class size, which is an easily measured input that can be manipulated by policy.

## EMPIRICAL STRATEGY

The experimental nature of Project STAR motivated the use of a straightforward empirical specification. We compared outcomes of students randomly assigned to small and regular classes by estimating the following equation using ordinary least

squares:

$$y_{isg} = \beta_0 + \beta_1 \text{SMALL}_{is} + \beta_2 \mathbf{X}_{is} + \beta_{sg} + \varepsilon_{isg}, \quad (1)$$

where  $y_{isg}$  represents a postsecondary schooling outcome of student  $i$ , who entered Project STAR in school  $s$  and in grade  $g$ .  $\mathbf{X}$  is a vector of covariates including race, sex, and subsidized lunch status (an indicator for whether the student ever received free or reduced-price lunch during the experiment), included to increase precision.  $\beta_{sg}$  is a set of school-by-entry-grade fixed effects. We included these because students who entered STAR schools after kindergarten were randomly assigned at that time to small or regular classes. The variable of interest is  $\text{SMALL}_{is}$ , an indicator set to 1 if student  $i$  was assigned to a small class upon entering the experiment. The omitted group to which small classes are compared is regular classes (with or without a teacher's aide). We clustered standard errors by school, the most conservative approach. Standard errors were about 10 percent smaller if we clustered at the level of school-by-wave.

## DATA

We used the original data from Project STAR, which includes information on the type of class in which a student was enrolled, basic demographics (race, sex, subsidized lunch status), school identifiers, and standardized test scores. These data also include the name and date of birth of the student, which we used to match to data on postsecondary attainment and completion.

Data on postsecondary outcomes for the STAR participants come from the NSC. The NSC is a nonprofit organization that was founded to assist student loan companies in validating students' college enrollment. Borrowers can defer payments on most student loans while in college, which makes lenders quite interested in tracking enrollment. Colleges submit enrollment data to the NSC several times each academic year, reporting whether a student is enrolled, at what school, and at what intensity (e.g., part-time or full-time). The NSC also records degree completion and the field in which the degree is earned. States and school districts use NSC data to track the educational attainment of their high school graduates (Roderick, Nagaoka, & Allensworth, 2006). Recent academic papers making use of NSC data include Deming et al. (2011) and Bettinger et al. (2012).

With the permission of the Project STAR researchers and the state of Tennessee, we submitted the sample of Project STAR participants to the NSC in 2006 and again in 2010. The STAR sample was scheduled to graduate high school in 1998. We therefore captured college enrollment and degree completion for 12 years after on-time high school graduation, to when the STAR participants were about 30 years old.

The NSC matches individuals to its data using name and date of birth.<sup>3</sup> If birth date is missing, the NSC attempts to match on name alone. Some participants in the STAR sample are missing identifying information used for the NSC match: 12 percent have incomplete name or birth date. In our data, a student who attended college but failed to produce a match in the NSC database is indistinguishable from a student who did not attend college. If the absence of these identifiers is correlated with the treatment, then our estimates may be biased. To determine whether identifiers were missing at a differential rate across treatment groups,

<sup>3</sup> In 2006, the NSC used social security number as well as name and date of birth in its matches. As of 2010, NSC had ceased to use social security numbers for its matches.



we estimated equation (1) replacing  $y_{isg}$  with an indicator variable equaling 1 if a student had a missing name or date of birth. We found a precisely estimated zero for  $\beta_1$  ( $-0.008$ ,  $SE = 0.008$ ), indicating that the probability of missing identifying information is uncorrelated with initial assignment. In the concluding section of this paper, we present the results of a second test exploring the possible bias in our main result associated with missing identifiers.

Not all schools participate in NSC; the organization estimates they currently capture about 93 percent of undergraduate enrollment nationwide. During the late 1990s, when the STAR participants would have been graduating from high school, the NSC included colleges enrolling about 80 percent of undergraduates in Tennessee (Dynarski, Hemelt, & Hyman, 2012).<sup>4</sup> Since we miss about 20 percent of undergraduate enrollment using the NSC data, we expect that we will underestimate the college attendance rate of the STAR sample by about a fifth. The NSC data indicate that 39.4 percent of the STAR sample had attended college by age 30. Among those born in Tennessee in the same years as the STAR sample, the attendance rate is 52.8 percent in the 2005 American Community Survey (ACS) (Ruggles et al., 2010).<sup>5</sup> Our NSC estimate of college attendance is therefore, as expected, about four fifths of the magnitude of the ACS estimate.

In the NSC data, we found that 15.1 percent of the STAR sample had earned a college degree. This is substantially lower than the corresponding rate we calculated from the 2005 ACS (29.3 percent). Not all of the colleges that report enrollment to the NSC report degree receipt, and this explains at least part of the discrepancy.<sup>6</sup>

The exclusion of some colleges from the NSC will induce measurement error in the dependent variable. If this error is not correlated with treatment (i.e., classical measurement error), then the true effect of class size on college enrollment will be larger than our observed effect by the proportion of enrollment that is missed (approximately 20 percent).<sup>7</sup> This is because the true treatment effect is the sum of the observed treatment effect and the treatment effect of the unobserved college attenders (Bound, Brown, & Mathiowetz, 2001). However, if the measurement error in college attendance is correlated with assignment to treatment, then our effect could be either downward or upward biased. This would be the case, for example, if colleges attended by marginal students are disproportionately undercounted by the NSC.

To determine whether the NSC systematically misses certain types of schools, we compared the schools that participate in NSC with those in IPEDS. Along all measures we examined (i.e., sector, racial composition, selectivity), the NSC colleges were similar to the universe of IPEDS colleges, with a single exception: the NSC tends to exclude for-profit institutions.<sup>8</sup> These are primarily trade schools such

<sup>4</sup> Dynarski, Hemelt, and Hyman (2012) calculate this rate by dividing undergraduate enrollment at Tennessee colleges included in NSC as of 1998 by enrollment at all Tennessee colleges in 1998. The list of colleges participating in the NSC and the year that they joined is accessible on the NSC Web site. Enrollment data are from the Integrated Postsecondary Education Data System (IPEDS), a federally generated database that lists every college, university, and technical or vocational school that participates in the federal financial aid programs (about 6,700 institutions nationwide) (National Center for Education Statistics, 2010).

<sup>5</sup> We reweighted the Tennessee born in the ACS data to match the racial composition of the STAR sample, which was disproportionately black.

<sup>6</sup> Using IPEDS, we calculate that 70 percent of undergraduate degrees are conferred by institutions that, according to the NSC Web site, report degrees to the NSC. Dynarski, Hemelt, and Hyman (2012) also find lower degree coverage in the NSC relative to enrollment coverage.

<sup>7</sup> This is true in terms of percentage points. The percent increase in college attendance would remain unchanged.

<sup>8</sup> The conclusion was the same when we weighted coverage by the number of degrees conferred rather than by undergraduate enrollment.

as automotive, technology, business, nursing, culinary arts, and beauty schools. If small classes tend to induce those students who would not otherwise attend college into such schools, we will underestimate the effect of small classes on college attendance. If on the other hand small classes induce students out of such schools into colleges that we tend to observe, such as community colleges, then our estimates will be upward biased. In the concluding section of our paper, we conduct a back-of-the-envelope exercise to bind the possible upward bias that could be due to this phenomenon.

## RESULTS

In this section, we examine the effect of assignment to a small class on a set of postsecondary outcomes: college entry, timing of college entry, college choice, degree receipt, and field of degree.

### College Entry

In Table 2, we estimate the effect of assignment to a small class on the probability of college entry by age 30. The effect is close to 3 percentage points (column 1, 2.8 percentage points), which is an impact of approximately 7 percent relative to the control mean of 38.5 percent (control means are italicized in the tables). This estimate is statistically significant, with a standard error of about 1 percentage point. Including covariates did not alter the estimate, as is expected with random assignment. For the balance of the paper we report results that include covariates, since they are slightly more precise.

Splitting the sample by race revealed that the effects were concentrated among blacks (5.8 points relative to a mean of 30.8 percent) and those eligible for subsidized lunch (4.4 points relative to a mean of 27.2 percent). The effects were twice as large for boys (3.2 points relative to a mean of 32.4 percent) than for girls (1.6 points relative to a mean of 45.5 percent). Breaking down the effects even more finely showed that the effects were largest for black females (7.2 points, standard error of 3.5), with no effect on white females (−1.3 points, standard error of 2.3). The effects for black and white males were indistinguishable (3.1 and 4.4 points, respectively; standard error of 1.8 and 2.4 points).

One caveat to consider when examining results by race and sex is that the probability of enrolling in a college not in the NSC could be correlated with race or sex, which could cause bias in the estimates. Dynarski, Hemelt, and Hyman (2012) showed that NSC coverage is similar by sex, but is lower for black students than white students. To examine this issue for a population similar to the STAR sample, we examined the share of first-time college students in Tennessee in 1998 in IPEDS by race and sex attending any type of college and attending for-profit institutions (which tend not to appear in the NSC). We found that black and female students tended to enroll in higher proportions in for-profit colleges. This suggests that part of the large treatment effect for black females could be due to these students being induced from non-NSC colleges to those that participate in NSC.

Our results by student demographics indicate that there is substantial heterogeneity by race and income in the effect of class size. However, policy decisions regarding staffing levels and class size tend to be set at the school level rather than the student level. School-level characteristics, rather than student-level characteristics, may therefore be the more policy-relevant dimension along which to measure heterogeneity in effects. In order to capture this policy-relevant variation in effects, we divided the STAR schools into three groups: those with low, medium, and high levels of poverty, which we proxied with the share of children eligible for a

**Table 2.** The effect of class size on college attendance—linear probability models.

Dependent variable	Total		White		Black		No subsidized lunch		Subsidized lunch			Tercile of poverty share			P value: high versus middle/low
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)				
College attendance															
Ever attend	0.028 (0.012)	0.027 (0.011)	0.011 (0.013)	0.058 (0.022)	0.010 (0.017)	0.044 (0.015)	0.073 (0.021)	-0.010 (0.017)	0.022 (0.018)	0.006 (0.012)	0.008				
	<i>0.385</i>		<i>0.432</i>	<i>0.308</i>	<i>0.563</i>	<i>0.272</i>	<i>0.262</i>	<i>0.417</i>	<i>0.476</i>	<i>0.446</i>					
Ever attend full-time	0.014 (0.011)	0.013 (0.011)	-0.000 (0.013)	0.037 (0.021)	0.000 (0.016)	0.025 (0.014)	0.048 (0.022)	-0.012 (0.015)	0.008 (0.018)	-0.003 (0.012)	0.048				
	<i>0.278</i>		<i>0.317</i>	<i>0.212</i>	<i>0.440</i>	<i>0.175</i>	<i>0.173</i>	<i>0.297</i>	<i>0.363</i>	<i>0.330</i>					
Enrolled on time	0.025 (0.012)	0.024 (0.011)	0.018 (0.013)	0.036 (0.021)	0.025 (0.017)	0.024 (0.014)	0.047 (0.023)	0.007 (0.017)	0.023 (0.018)	0.015 (0.013)	0.228				
	<i>0.274</i>		<i>0.321</i>	<i>0.197</i>	<i>0.449</i>	<i>0.163</i>	<i>0.163</i>	<i>0.296</i>	<i>0.363</i>	<i>0.329</i>					
Demographics	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes				
Number of schools	79		79		79		24	29	26	55					
Number of students	11,269	11,269	7,160	4,109	4,454	6,815	3,681	3,784	3,804	7,588					

Notes: All regressions control for school-by-entry-wave fixed effects. Demographics include race, sex, and subsidized lunch status. Standard errors, in parentheses, are clustered by school. Control means are in italics below standard errors.



subsidized lunch. We sorted students by this share, and constructed the groups such that the number of students in each group was nearly identical (see Appendix Table A1).<sup>9</sup> Note that the STAR sample was disproportionately low-income and urban, so even the schools with the lowest levels of poverty were relatively disadvantaged.

When we estimated equation (1) separately for these three groups of schools, we found that the treatment effect was concentrated in the poorest schools. At schools with low to medium concentrations of poverty, the estimated effect of class size on postsecondary attainment was indistinguishable from zero (Table 2, columns 7 and 8). But the estimated effect was 7.3 percentage points in the poorest schools. This is a 28 percent increase relative to the control mean in these schools. A test of the equality of the coefficients for the poorest schools versus the combined bottom two terciles is strongly rejected (*P* value of 0.008, column 11).

Inequality in postsecondary education has increased in recent decades, with the gap in attendance between those born into lower income and higher income families expanding (Bailey & Dynarski, 2011; Belley & Lochner, 2007). The pattern of effects described above will tend to decrease gaps in postsecondary attainment. Figure 1 shows this graphically. The top of Figure 1 depicts the gap in college attendance between blacks and whites in regular classes (left) and in small classes (right). The black–white gap is about half as large in small classes (7.7 percentage points) as it is in regular classes (12.4 percentage points). The drastic reduction in the race gap in college attendance is driven by females, for whom the race gap virtually disappears in small classes (results not shown).

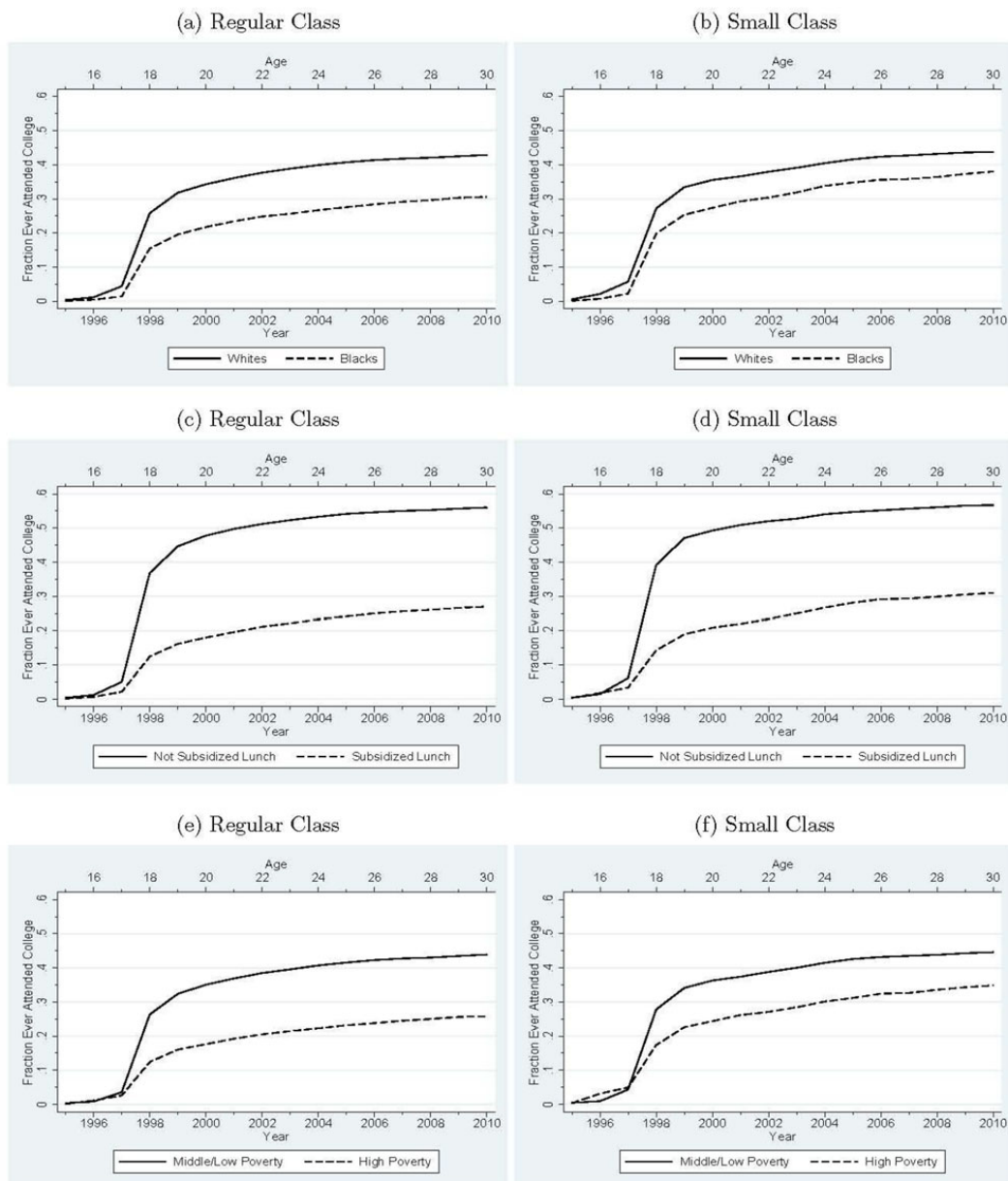
In the control group, students who were eligible for subsidized lunch were 29.1 percentage points less likely to attend college than were their higher income classmates. The gap was slightly smaller in the treatment group (25.7 percentage points). Finally, we compared the effect of small classes on the gap in postsecondary outcomes between schools with high and moderate levels of poverty. Among students in regular-sized classes, the gap in postsecondary attendance was 18.1 percentage points. Among students in small classes, the gap was nearly halved, to 9.8 percentage points.

Class size could plausibly affect the intensity with which a student enrolls in college, in addition to the decision to enroll at all. The overall impact on the intensity of enrollment is theoretically ambiguous: students induced into college by smaller classes may be more likely to enroll part-time than other students, while treatment could induce those who would have otherwise enrolled part-time to instead enroll full-time. In the control group, about three-quarters of college entrants (ever) attend college full-time, while a quarter never do (Table 2, second row). When we reestimated equation (1) with these two variables as dependent variables, we found that the effect on entry was evenly divided between part-time and full-time enrollment. While the standard errors preclude any firm conclusions, these results suggest that the marginal college student is more likely than the inframarginal student to attend college exclusively on a part-time basis.

### Timing of College Attendance

Class size could plausibly affect the timing of postsecondary attendance. The net effect is theoretically ambiguous. Smaller classes may lead students who would otherwise have attended college to advance through high school more rapidly, enter

<sup>9</sup> All appendices are available at the end of this article as it appears in JPAM online. Go to the publisher's Web site and use the search engine to locate the article at <http://www3.interscience.wiley.com/cgi-bin/jhome/34787>.



Notes: Subparts (a), (c), and (e) plot the fraction ever attended college by year for STAR students assigned to regular size classes, and (b), (d), and (f) for STAR students assigned to small classes. Subparts (a) and (b) compare college attendance by race, (c) and (d) by subsidized lunch status, and (e) and (f) by school poverty share.

**Figure 1.** The Effect of Class Size on Racial and Income Gaps in Postsecondary Attainment.

college sooner after graduation, and move through college more quickly. On the other hand, students induced into college by smaller classes may enter and move through college at a slower pace than their inframarginal peers.

We first estimated the effect of class size upon “on-time enrollment,” which we defined as entering college by fall of 1999, or about 18 months after the Project STAR cohort was scheduled to have graduated high school. This variable captures the pace at which students completed high school, how quickly they entered college,

and whether they attended college at all. By this measure, 27.4 percent of the control group had enrolled on time, or about three-quarters of the 38.5 percent who ever attended college (Table 2). Assignment to a small class increased the likelihood of students entering college on time by 2.4 percentage points. Among those students enrolled in the poorest third of schools, the effect was 4.7 points, a 29 percent increase relative to this group's control mean of 16 percent. These results suggest that students in smaller classes are no less likely to start college on time than control students: 72 percent of the treatment-group students who attended college did so on time, while among the control group the share of attendance that was on time was 71 percent.

We next looked at the year-by-year evolution of the effect of class size on postsecondary attainment. For each year, we plotted the share of students who had ever attended college, separately for the treatment and control group (Figure 2, top panel). We also plotted the treatment-control difference, along with its 95 percent confidence interval (Figure 2, bottom panel). The fraction of the sample that had ever attended college rose from under 5 percent in 1997 to over 20 percent in 1998 (when students were 18). The rate rose slowly through age 30, when the share of the sample with any college experience reached nearly 40 percent. The difference between the two groups reached about 3 percentage points by age 19 and remained at that level through age 30.<sup>10</sup> When we examine the shares of students currently enrolled in college (Figure 3), we see that the treatment group was more likely to be enrolled in college at every point in time, peaking at around 25 percent in 1999. Plausibly, smaller classes could have sped up college enrollment and completion, and the control group could eventually have caught up with the treatment group in its rate of college attendance. This is not what we see, however. The effect was always positive, and was largest right after high school, when the participants were 18 to 19 years old.<sup>11</sup>

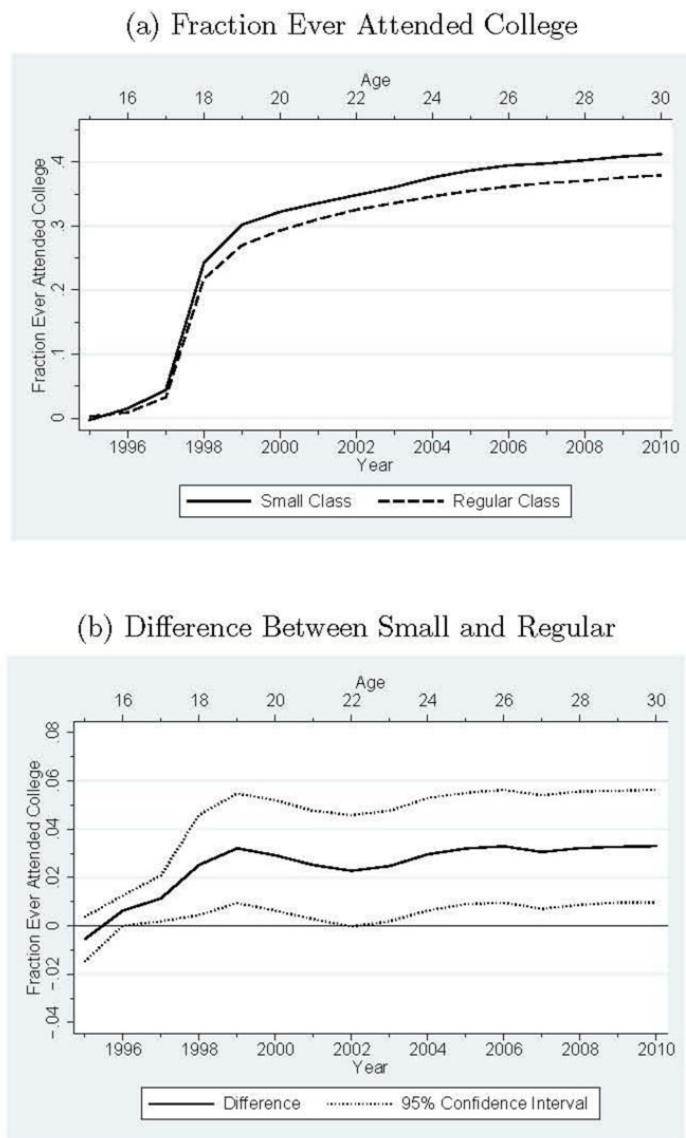
### College Choice

By boosting academic preparation, smaller classes in primary school may induce students to alter their college choices. For example, those who would have otherwise attended a two-year community college may instead choose to attend a four-year institution. Bowen, Chingos, and McPherson (2009) have suggested that attending higher quality colleges (which provide more inputs, including better peers) is a mechanism through which students can increase their rate of degree completion.

In Table 3, we examine the effect of class size on college choice. Across the entire sample, we found little evidence that exposure to smaller classes shifts students toward higher quality schools. The treatment effect is concentrated on attendance at two-year institutions. While 22 percent of the control group started college at a two-year school, the rate is 2.5 percentage points higher in the treatment group (with a standard error of 0.9 percentage points). The effect is

<sup>10</sup> To obtain the figures, we replaced the small-class indicator variable in our identifying equation with a full set of its interactions with year fixed effects. The coefficients on these interactions and their confidence intervals are plotted in the bottom panel. In the top panel, we added these interactions to the year-specific control means.

<sup>11</sup> This pattern of findings sheds light on the difference between our findings and those of Chetty et al. (2011). We can reconcile our findings with Chetty et al. (2011) if we censor the NSC data so that they exclude the same enrollment spells that are unobserved in their data; see Appendix Table A2. All appendices are available at the end of this article as it appears in JPAM online. Go to the publisher's Web site and use the search engine to locate the article at <http://www3.interscience.wiley.com/cgi-bin/jhome/34787>.

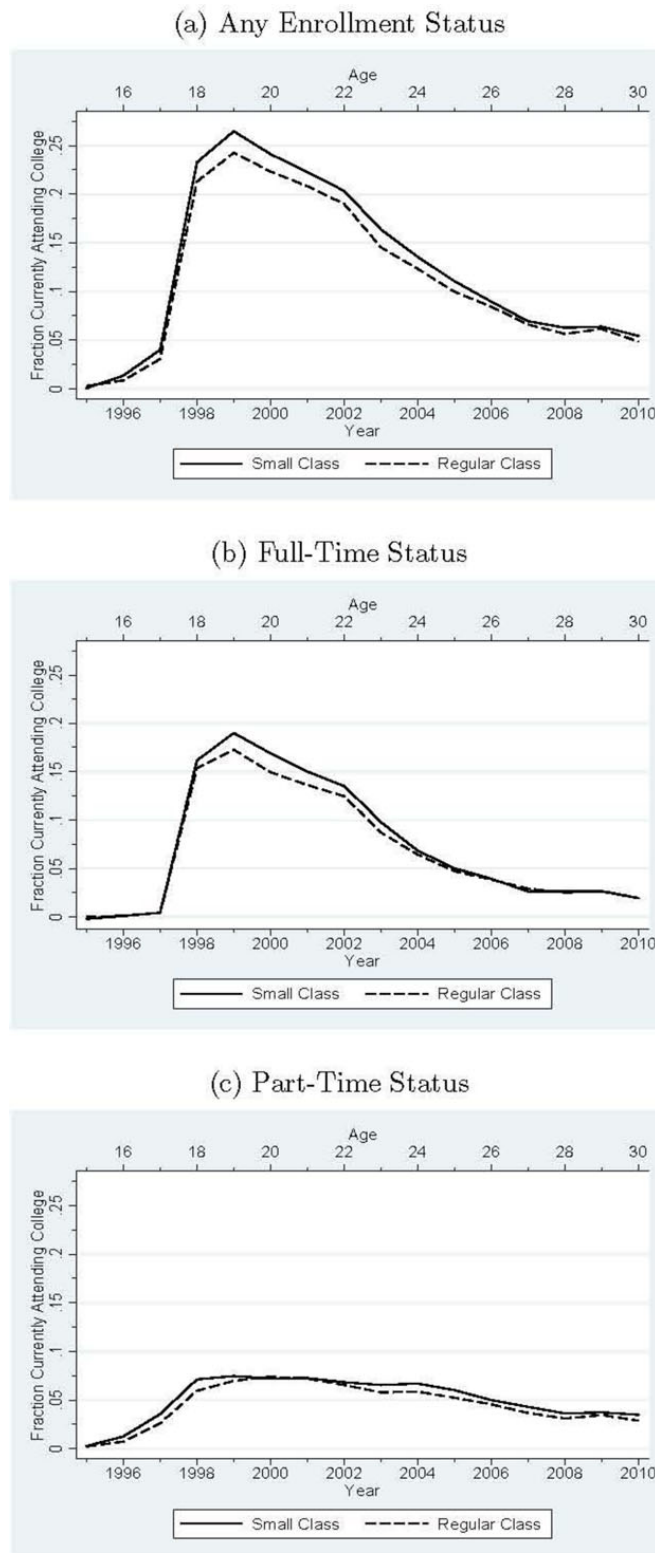


*Notes:* Subpart (a) plots the mean fraction ever attended college by year for students assigned to small versus regular size classes. It controls for both school-by-wave fixed effects and demographics, including race, sex, and subsidized lunch status. Subpart (b) plots the difference and its 95 percent confidence interval by year. Standard errors are clustered by school.

**Figure 2.** College Attendance over Time, by Class Size.

6.3 percentage points among students in the poorest third of schools. We found positive but imprecise effects on the probability of students ever attending a four-year college, attending college outside Tennessee, or attending a selective college.<sup>12</sup>

<sup>12</sup> We measured selectivity using Barron’s quality categories (Barron’s Educational Series, 2004). Thank you to Michael Bastedo and Ozan Jaquette for use of the Barron’s data. Using an index that includes multiple proxies for college quality, such as acceptance rate, tuition, and the average ACT/SAT score of entering students, provides similar results.



*Notes:* Figures plot the fraction currently attending college by year for STAR students assigned to small versus regular size classes. All figures control for both school-by-wave fixed effects and demographics, including race, sex, and subsidized lunch status.

**Figure 3.** Fraction Currently Enrolled in College over Time, by Class Size and Enrollment Status.



**Table 3.** The effect of class size on college choice—linear probability models.

Dependent variable	Total	Tercile of poverty share		<i>P</i> value: high versus middle/low
		High	Middle and low	
	(1)	(2)	(3)	(4)
College attendance	0.027 (0.011) <i>0.385</i>	0.073 (0.021) <i>0.262</i>	0.006 (0.012) <i>0.446</i>	0.008
First attended				
Two years	0.025 (0.009) <i>0.215</i>	0.063 (0.019) <i>0.162</i>	0.007 (0.010) <i>0.242</i>	0.009
Public four years	0.005 (0.007) <i>0.127</i>	0.009 (0.011) <i>0.070</i>	0.003 (0.010) <i>0.156</i>	0.690
Private four years	-0.003 (0.004) <i>0.042</i>	0.001 (0.004) <i>0.030</i>	-0.004 (0.005) <i>0.049</i>	0.491
Ever attended				
Out of state	0.013 (0.009) <i>0.138</i>	0.029 (0.013) <i>0.100</i>	0.006 (0.012) <i>0.157</i>	0.197
Selective	0.009 (0.009) <i>0.184</i>	0.007 (0.016) <i>0.090</i>	0.011 (0.011) <i>0.231</i>	0.839
Number of schools	79	24	55	
Number of students	11,269	3,681	7,588	

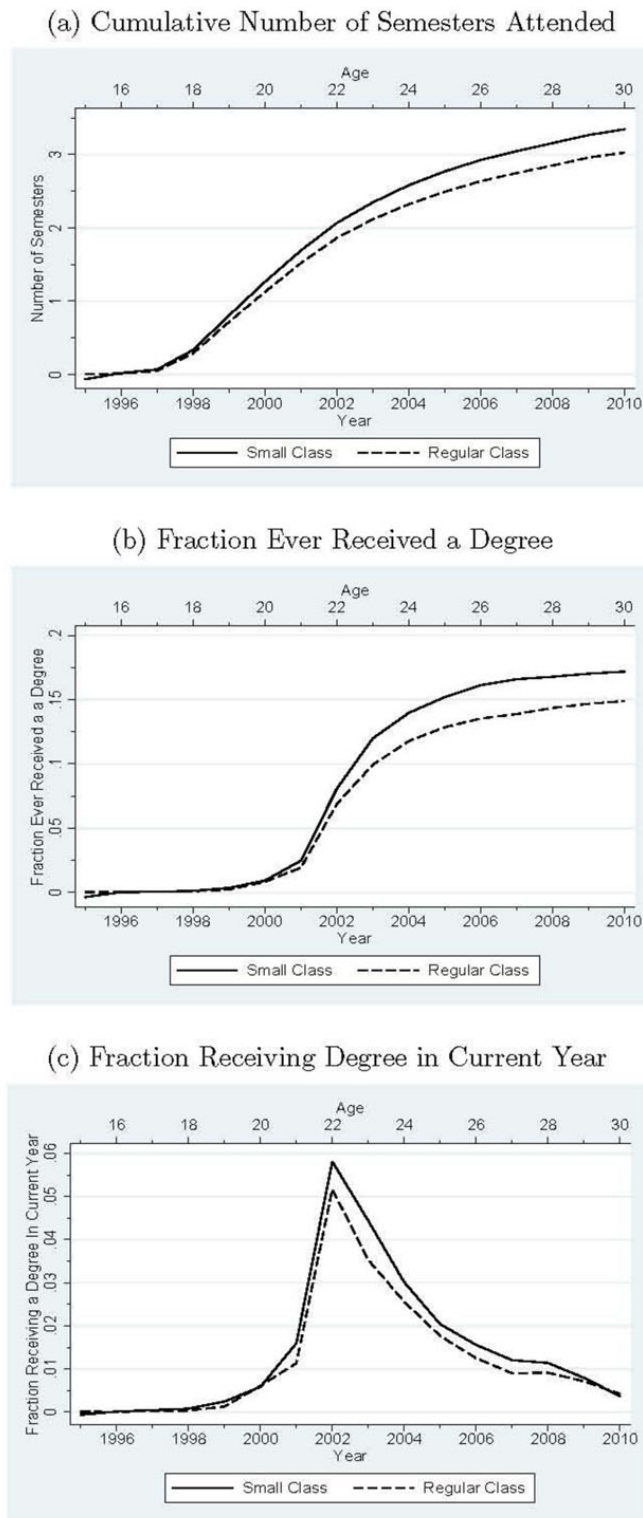
*Notes:* All regressions control for school-by-entry-wave fixed effects and demographics including race, sex, and subsidized lunch status. Standard errors, in parentheses, are clustered by school. Control means are in italics below standard errors.

### Persistence and Degree Completion

While college entry has been on the rise in recent decades, the share of college entrants completing a degree is flat or declining (Bound, Lovenheim, & Turner, 2010). About half of college entrants never earn a degree. A key concern is that marginal students attending college may drop out quickly, in which case the attendance effects discussed above would overestimate the effect of class size on social welfare.

We explored this issue by examining the effect of small classes on the number of semesters that students attended college, as well as on the probability that they completed a college degree. Overall, the number of semesters attempted (including zeros) was quite low: the control group attempted an average of three semesters by age 30. Among those in the control group with any college experience, the average number of semesters attempted was eight.

The treatment group spent 0.22 more semesters in college than did the control group (Figure 4, top; Table 4). The effects were somewhat larger among students in the poorest schools (coefficient of 0.32), though the effect is imprecisely estimated and the difference across terciles is less stark than with the college entry effects. The size of these effects is comparable to treatment effects found in the Opening Doors demonstration, which gave short-term rewards to community college students for achieving certain enrollment and grade thresholds (Barrow et al., 2009).



*Notes:* Subpart (a) plots the mean cumulative number of semesters attended by year for STAR students assigned to small versus regular size classes. Subpart (b) plots the mean fraction ever receiving any postsecondary degree (associate's or higher). Subpart (c) plots the mean fraction receiving any postsecondary degree in the current year. All figures control for both school-by-wave fixed effects and demographics, including race, sex, and subsidized lunch status.

**Figure 4.** Postsecondary Persistence and Degree Receipt over Time, by Class Size.

**Table 4.** The effect of class size on persistence and degree receipt—linear probability models.

Dependent variable	Total	Tercile of poverty share		<i>P</i> value: high versus middle/low
		High	Middle and low	
	(1)	(2)	(3)	(4)
Number of semesters attempted	0.22 (0.13) <i>3.07</i>	0.32 (0.26) <i>1.91</i>	0.19 (0.15) <i>3.65</i>	0.651
Receive any degree	0.016 (0.009) <i>0.151</i>	0.011 (0.012) <i>0.071</i>	0.019 (0.012) <i>0.191</i>	0.624
Highest degree				
Associate's	0.007 (0.004) <i>0.027</i>	0.007 (0.006) <i>0.013</i>	0.007 (0.006) <i>0.034</i>	0.918
Bachelor's or higher	0.009 (0.008) <i>0.124</i>	0.003 (0.011) <i>0.058</i>	0.012 (0.010) <i>0.157</i>	0.532
Degree type				
STEM field	0.005 (0.003) <i>0.019</i>	0.000 (0.004) <i>0.008</i>	0.008 (0.004) <i>0.024</i>	0.194
Business or economics field	0.007 (0.005) <i>0.026</i>	0.001 (0.004) <i>0.012</i>	0.011 (0.006) <i>0.033</i>	0.189
All other fields	0.003 (0.006) <i>0.085</i>	0.013 (0.008) <i>0.039</i>	−0.000 (0.008) <i>0.108</i>	0.279
STEM, business, or economics field economics field	0.013 (0.006) <i>0.044</i>	0.001 (0.006) <i>0.020</i>	0.019 (0.008) <i>0.057</i>	0.092
Number of schools	79	24	55	
Number of students	11,269	3,681	7,588	

*Notes:* All regressions control for school-by-entry-wave fixed effects and demographics including race, sex, and subsidized lunch status. Standard errors, in parentheses, are clustered by school. Control means are in italics below standard errors.

Assignment to a small class increases the likelihood of students completing a college degree by 1.6 percentage points (Table 4); the result is statistically significant at the 10 percent level. When we examined effects separately by highest degree earned, we found that the 1.6 percentage point effect was driven evenly by increases in two-year (associate's) and four-year (bachelor's) degree receipts (0.7 and 0.9 percentage points, respectively). When we turned to the timing of degree completion, we saw that there is a positive treatment effect at every age. The difference was largest between ages 22 and 23 (Figure 4, panel C). Students assigned to small classes during childhood continued to outpace their peers in their rate of degree completion well into their late 20s. This may explain why Chetty et al. (2011) did not find an effect of small classes on earnings, which they observed at age 27. Members of the treatment group were still attending and completing college at this age, and so had likely not yet spent enough time in the labor market for their increased education to offset experience forgone while in college.

## Field of Degree

The earnings of college graduates vary considerably by field. In particular, students who study STEM fields, as well as business and economics, enjoy higher returns than other college graduates (Arcidiacono, 2004; Hamermesh & Donald, 2008). In this section we examine whether class size affects the field in which a student completes a degree.<sup>13</sup>

We divided degrees into three categories: (a) STEM fields, (b) business and economics concentrations, and (c) all others.<sup>14</sup> Students can earn more than one degree (e.g., an AA and a BA); we coded them as having a STEM degree if any degree fell in this category, and as having a business or economics degree if any degree fell in this category and they had not earned a STEM degree. In practice, very few students earn both a STEM and a business or economics degree.

Assignment to a small class shifted the composition of degrees toward STEM, business, and economics. While 1.9 (2.6) percent of the control group earned a degree in a STEM (business or economics) field, the rate was 2.4 (3.3) percent in the treatment group (Table 4). However, these estimates are imprecisely estimated. In order to increase precision and to group fields by whether or not they are high-paying, we combined the STEM, business, and economics fields into one category. Assignment to a small class increased degree receipt in these high-paying fields by 1.3 percentage points. This difference is statistically significant at the 5 percent level, with a standard error of 0.6 percentage points. There was no difference in the rate at which students received degrees in other fields.

These results are consistent with two scenarios: (a) those students induced into completing a degree tend to concentrate in STEM, business, or economics; or (b) inframarginal degree completers are shifted toward STEM, business, or economics. While we cannot conclusively identify those who are and are not on the margin of completing a degree, our analysis by school-level poverty tercile (Table 4, columns 2 and 3) suggests that the second scenario is at work. The effect of small classes on graduating in a STEM, business, or economics degree was 1.9 percentage points (standard error of 0.8 points) among the less-poor schools, where students were more likely to be inframarginal degree completers. The effect was zero among the poorest third of schools, where students were more likely to be induced into completing a degree. These effects are statistically different from one another at the 10 percent level.

## Testing for Sources of Heterogeneity in Effects

One interpretation of these results is that the groups with the lowest control means are most sensitive to class size. An alternative interpretation, however, is that the groups that display the largest response are actually exposed to a more intense dosage of the treatment. All of our estimates so far have been of the effect of the intent-to-treat (ITT), which is attenuated toward zero when there is crossover and noncompliance. The groups that show the largest ITT effects may have received larger dosages of the treatment, in the form of particularly small classes or more

<sup>13</sup> Field of study was available only for students who completed a degree; we were therefore unable to examine the field of study for noncompleters.

<sup>14</sup> We followed a degree-coding scheme defined by the National Science Foundation (National Science Foundation, 2011). We applied this scheme to two text fields included in the NSC: degree title (e.g., “associate of science” or “bachelor of science”) and college major (e.g., “biology”). A small number of students who received a degree are missing both degree title and college major, and were excluded from this analysis.

years spent in a small class. Krueger and Whitmore (2002) showed that disadvantaged students in the treatment group were not systematically assigned to the smallest of the small classes. Here we examine whether they were exposed to more years in a small class.

We generated subgroup estimates of the effect of assignment to a small class on years spent in a small class. To do so, we instrumented for years actually spent in a small class with years potentially spent in a small class. Potential years in a small class is the product of assignment to a small class and the number of years the student could have been enrolled in a small class, based on year of entry into Project STAR. For example, a student who entered Project STAR in kindergarten could have spent as many as four years in a small class, while a child who entered in third grade could have spent only one.<sup>15</sup>

We estimated the following equations:

$$\text{YEARS}_{is} = \delta_0 + \delta_1 Z_{is} + \delta_{sg} + \psi_{isg} \quad (2)$$

$$\text{COLL}_{isg} = \alpha_0 + \alpha_1 \text{YEARS}_{is} + \alpha_{sg} + \varepsilon_{isg} \quad (3)$$

where  $\text{COLL}_{isg}$  is an indicator variable for whether student  $i$ , who entered Project STAR in school  $s$  and in grade  $g$ , ever enrolls in college.  $\text{YEARS}$  is the number of years the student spends in a small class.  $Z$  is the potential number of years a student could attend a small class multiplied by an indicator for whether the student was assigned to a small class. School-by-entry-grade fixed effects are included in each equation. We estimated these equations separately by subgroup.

Table 5 reports the estimates of the first-stage equation, the reduced-form ITT model and the two-stage least-squares model (2SLS). The first-stage results in column 1 measure compliance, reporting the number of years actually spent in a small class for each year assigned to a small class. Overall, for each year of potential small-class attendance, students on average attend 0.64 years in a small class. The compliance rate is consistently smaller for the groups for whom we have estimated the largest effects of ITT. This is likely driven by higher mobility among black and poor students. The 2SLS estimates (column 3) indicate that each year spent in a small class increases college attendance rates by 1 percentage point for the entire sample, but by 2.8 points for students attending the poorest schools, 2.4 points for black students, and 1.6 points for poor students. These results indicate that students who are black, poor, or attend high-poverty schools benefit more from a year spent in a small class than do their peers.

### **Do Short-Term Effects Predict Long-Term Effects?**

We have shown that random assignment to small classes increases college entry and degree completion and shifts students toward high-paying fields. Could these effects have been predicted by the short-term effects of Project STAR on test scores? That is, are the effects measured at the time of the experiment predictive of the program's long-term effects?

A back-of-the-envelope prediction would combine the experiment's effect on scores with information from some other data source on the relationship between scores and postsecondary attainment. We now make such an informed guess about

<sup>15</sup> Abdulkadiroglu et al. (2011) and Hoxby and Murarka (2009) used a similar approach when they instrumented for years spent in a charter school with potential years spent in a charter school, where potential years was a function of winning a charter lottery and the grade of application.



**Table 5.** Examining whether heterogeneity is in treatment effects or dosage.

	First stage	Reduced form	Two-stage least-squares	Control mean
	(1)	(2)	(3)	(4)
Everyone ( <i>N</i> = 11,269)	0.643 (0.016)	0.006 (0.003)	0.009 (0.005)	0.385
High-poverty share ( <i>n</i> = 3,681)	0.602 (0.025)	0.017 (0.006)	0.028 (0.010)	0.262
Middle/low-poverty share ( <i>n</i> = 7,588)	0.662 (0.019)	0.001 (0.004)	0.002 (0.005)	0.446
Black ( <i>n</i> = 4,109)	0.589 (0.019)	0.014 (0.006)	0.024 (0.010)	0.308
White ( <i>n</i> = 7,160)	0.669 (0.019)	0.003 (0.004)	0.004 (0.006)	0.432
Subsidized lunch ( <i>n</i> = 6,815)	0.628 (0.015)	0.010 (0.004)	0.016 (0.007)	0.272
Nonsubsidized lunch ( <i>n</i> = 4,454)	0.665 (0.024)	0.002 (0.005)	0.003 (0.008)	0.563

*Notes:* All regressions control for school-by-entry-wave fixed effects and demographics including race, sex, and subsidized lunch status. Standard errors, in parentheses, are clustered by school.

the long-term effects of Project STAR, then compare our guess with the paper's findings.

The guess requires information about the relationship between standardized scores in childhood and adult educational attainment, ideally for a cohort born around the same time as the Project STAR participants. The NLSY79 Mother-Child Supplement contains longitudinal data on the children of the women of the National Longitudinal Survey of Youth (Bureau of Labor Statistics, 2012). These children were born at roughly the same time as the Project STAR cohort. The children of the NLSY (CNLSY) were tested every other year, including between the ages of 6 and 9 (the ages of the Project STAR participants while the experiment was under way). Postsecondary attainment is also recorded in CNLSY.

In the CNLSY, a 1 standard deviation increase in childhood test scores is associated with a 16 percentage point increase in the probability of attending college.<sup>16</sup> Assignment to a small class in Project STAR increases the average of K–3 scores by 0.17 standard deviations. Under the assumption that the relationship between scores and attainment is the same for the Project STAR and NLSY79 children, a reasonable prediction of the effect of Project STAR on the probability of college attendance is 2.72 percentage points ( $=0.17 \times 16$ ). This back-of-the-envelope calculation is nearly identical to the 2.7 point estimate we obtained in our regression analysis, indicating that the contemporaneous effect of Project STAR on scores is an excellent predictor of its effect on adult educational attainment.

Another way to approach this question is to examine whether the estimated effect of small classes on postsecondary attainment disappears when we control for K–3 test scores. This is an informal test of whether class size affects postsecondary attainment through any channel other than test scores. This sort of informal test is

<sup>16</sup> We regressed an indicator for college attendance against the average scores in multiple standardized tests administered when the participants were between ages 6 and 9. Scores were normalized (within age) to mean 0 and standard deviation 1. We measured college attendance by 2006, when the children were 25 to 29 years old.

**Table 6.** Examining whether short-term gains predict long-term gains—linear probability models.

	College enrollment		Degree receipt	
	(1)	(2)	(3)	(4)
Mean grades K–3 test scores				
Small class	0.027 (0.011)	0.002 (0.009)	0.016 (0.009)	0.001 (0.009)
Test score		0.169 (0.006)		0.096 (0.007)
Small class × test score		−0.008 (0.010)		0.000 (0.008)
Mean grades 6 to 8 test scores				
Small class	0.027 (0.011)	0.020 (0.010)	0.016 (0.009)	0.010 (0.008)
Test score		0.230 (0.005)		0.141 (0.006)
Small class × test score		−0.014 (0.008)		0.009 (0.008)
Control mean	0.385	0.385	0.151	0.151
Number of students	11,269	11,269	11,269	11,269

*Notes:* All regressions control for school-by-entry-wave fixed effects and demographics including race, sex, and subsidized lunch status. Missing test-score indicators included for students with no test scores in grade range. Standard errors, in parentheses, are clustered by school.

often used when checking whether an instrument (e.g., assigned class size) affects the outcome of interest (e.g., postsecondary attainment) through any channel other than the endogenous regressor (e.g., test scores). We first reestimated equation (1) and report the main result in column 1 of Table 6. We then added to this regression a student’s test scores and the interaction of the test scores and assignment to a small class. The interaction allowed the relationship between test scores and postsecondary attainment to differ between small and regular classes:

$$\text{Coll}_{isg} = \beta_0 + \beta_1 \text{SMALL}_{is} + \beta_2 \text{TEST}_{is} + \beta_3 \text{SMALL}_{is} \times \text{TEST}_{is} + \beta_4 X_{is} + \beta_{sg} + \varepsilon_{isg}. \tag{4}$$

Here,  $\text{Coll}_{isg}$  is a dummy that equals 1 if student  $i$  who entered Project STAR in school  $s$  and grade  $g$  ever attended college.  $\text{TEST}_{is}$  is the average of student  $i$ ’s non-missing kindergarten through third-grade math and reading test scores, normalized to mean 0 and standard deviation of 1. Results are presented in Table 6 (column 2).

First looking to the coefficient on test scores, in Project STAR a 1 standard deviation increase in K–3 scores is associated with a 17 percentage point increase in the probability of attending college.<sup>17</sup> This is very similar to the relationship estimated among the children of the NLSY. The estimated coefficient on the interaction term between small-class assignment and average test score is zero, indicating that scores have no differential predictive power for postsecondary attendance across students in small and regular classes. Similarly, the estimated coefficient on the small-class indicator variable is also zero, suggesting that there is no additional boost to the likelihood a student attends postsecondary school from small-class assignment after

<sup>17</sup> The results were unchanged when we excluded the school-by-wave fixed effects and demographics.

accounting for contemporaneous test scores (which are boosted by smaller classes). The pattern was similar when we replaced college attendance with degree receipt (columns 3 and 4). These findings indicate that short-term gains in cognitive test scores are indeed predictive of long-term benefits.

In contrast, we found that scores from tests administered after students left Project STAR were not nearly so predictive of the experiment's long-term effect. We estimated the equation just described, replacing contemporaneous scores with those obtained from tests administered in grades 6 through 8, three to five years after the experiment had ended. Even after controlling for test scores, small-class assignment raised the likelihood of attending college by a statistically significant 2 percentage points. Further, the negative coefficient on the interaction term indicates that these subsequent test scores have less predictive power in small than in regular classes. We conclude that scores recorded several years after the experiment do a significantly poorer job than contemporaneous scores in predicting the effect of the experiment on adult outcomes. One caveat to this analysis is that there could be omitted variables that are correlated with assignment to a small class, with test scores, and with college attendance. If this is the case, then it might not be the contemporaneous test scores that are mediating the effect of small-class assignment, but rather the omitted variables.

## CONCLUSION

We estimated the effect of class size in early elementary school on postsecondary attainment. Assignment to a small class increases students' probability of attending college by 2.7 percentage points. Enrollment effects are largest among black students, students from low-income families, and students from high-poverty schools, which indicates that class-size reductions during early childhood can help to close income and racial gaps in postsecondary attainment. Assignment to a small class also increases students' probability of completing a degree by 1.6 percentage points, with the effects concentrated in high-earning fields such as STEM, business, and economics.

As a final check on the sensitivity of our main result to possible sources of bias, we conducted two exercises. First, we examined the extent to which missing name and date of birth of students could influence the results, given that the NSC uses these identifiers to match students to college enrollment data. We assigned all students with a missing name or date of birth first as having enrolled in college and then as having not enrolled in college, regardless of their observed enrollment status. After each of these imputations we reestimated equation (1). Imputing students with missing identifiers as enrolled (not enrolled) yielded a point estimate of 0.017 (0.025) and standard error of 0.009 (0.011). These coefficients are somewhat attenuated relative to our main result of 0.027 (SE = 0.011). However, this check showed that even if we imputed the most extreme cases of possible bias due to missing identifiers, our result remains positive, statistically significant, and similar in magnitude to our main result.

Our final check was a back-of-the-envelope exercise to bound the possible upward bias that could be due to small-class assignment inducing students out of colleges not participating in the NSC (e.g., for-profit colleges) and into colleges that do participate (e.g., community colleges). Using the NSC participant list and IPEDS enrollment data, we calculated that 8.7 percent of first-time enrollment in Tennessee during 1998 is in for-profit colleges. If small classes induced all of these students out of for-profit institutions and into colleges that we observed in the NSC (an extreme assumption), then our estimated effect on college enrollment would be

biased upward by 3.7 percentage points.<sup>18</sup> This upper bound on the upward bias is larger than our observed treatment effect. However, a somewhat more realistic estimate based on past studies of Project STAR would be to assume that treatment induces 10 percent of students out of for-profit institutions and into colleges that we observe via NSC (Krueger & Whitmore, 2001). This would cause our estimates to be biased upward by 0.4 percentage points. This excludes any possible attenuation bias due to classical measurement error in the unobserved nonprofit college attendance, and any possible downward bias due to small classes inducing noncollege attenders into for-profit institutions. This is thus a source of potential upward bias that under a somewhat plausible worst-case scenario would explain only a small fraction of our treatment effect.

Is the nearly 3 percentage point increase due to reduced class size that we estimate a large effect? To put this effect in context, we compared the estimate to those of other interventions that boost postsecondary attainment. We focused on the results of randomized trials when possible, turning to plausibly identified quasi-experiments where no controlled experiment has been conducted. Deming and Dynarski (2010) have provided a review of this literature, from which much of this information was drawn. We focused on evaluations of discrete, replicable interventions. We deliberately ignored several excellent papers that demonstrate that schools or teachers “matter” for postsecondary attainment, since they do not identify the effect of a manipulable parameter of the education production function (e.g., Chetty et al., 2011; Deming et al., 2011).

Two small experiments tested the effect of intensive preschool on long-term outcomes. Abecedarian produced a 22 percentage point increase in the share of children who eventually attended college. The Perry Preschool Program had no statistically significant effect on postsecondary outcomes (Anderson, 2008). The participants in these experiments were almost exclusively poor and black. Head Start, a less-intensive preschool program, increased college attendance by 6 percentage points (Deming, 2009), with larger effects for blacks and females (14 and 9 percentage points, respectively). Upward Bound provided at-risk high school students with increased instruction, tutoring, and counseling. The program had no detectable effect on the full sample of treated students, but it did increase college attendance among students with low educational aspirations by 6 percentage points (Seftor, Mamun, & Schirm, 2009).

There are no experimental estimates of the effect of financial aid on college entry. However, there are several well-identified quasi-experimental studies showing that student aid can boost postsecondary enrollment by several percentage points depending on how much aid is provided (Deming & Dynarski, 2010). Another way of increasing college enrollment is by assisting students with the administrative requirements of enrolling in college. Bettinger et al. (2012) randomly assigned families to a low-cost treatment that consisted of helping them to complete the FAFSA (Free Application for Federal Student Aid), the lengthy and complicated form required to obtain financial aid for college. Their intervention increased enrollment by 8 percentage points.

The costs of the above interventions varied dramatically. We created an index of cost-effectiveness for increasing college enrollment by dividing each program's

<sup>18</sup> In other words, if we assume that none of the treatment group attends for-profit colleges, but 8.7 percent of the control group does, the implied total college enrollment rate among the control group would be 0.422. This rate is 3.7 percentage points higher than the observed college attendance rate (excluding for-profit colleges) among the control group, which is 0.385.

costs by the proportion of treated students it induced into college.<sup>19</sup> Head Start costs \$8,000 per child. Given the 6 percentage point effect noted above, the amount spent by Head Start to induce a single child into college is therefore \$133,333 ( $\$8,000/0.06$ ). For Abecedarian, the figure is \$410,000 ( $\$90,000/0.22$ ). The cost of reduced class size is \$12,000 per student, larger than that of Head Start but considerably smaller than that of Abecedarian. The amount spent in Project STAR to induce a single child into college is \$400,000 ( $\$12,000/0.03$ ). If the program could be focused on students in the poorest third of schools (the subpopulation that most closely matches that of the preschool interventions), then the cost would drop to \$171,000 per student induced into college.

Upward Bound costs \$5,620 per student. If the program could be targeted to students with low educational aspirations, the implied cost of inducing a single student into college would be \$93,667 ( $\$5,620/0.06$ ). Dynarski (2003) examined the effect of the elimination of the Social Security Student Benefit Program, which paid college scholarships to the dependents of deceased, disabled, and retired Social Security beneficiaries. Eligible students were disproportionately black and low-income. The estimates from that paper indicate that about two-thirds of the treated students who attended college were inframarginal, while the other third was induced into college by the \$7,000 scholarship. These estimates imply that three students are paid a scholarship in order to induce one into college. The cost per student induced into college is therefore \$21,000. Finally, the cost per treated subject in the FAFSA experiment (Bettinger et al., 2012) was \$88, for an implied cost per student induced into college of \$1,100 ( $\$88/0.08$ ).

A fair conclusion from this analysis is that the effects we find in this paper of class size on college enrollment alone are not particularly large given the costs of the program. If focused on students in the poorest third of schools, then the cost-effectiveness of class-size reduction is within the range of other interventions. There is no systematic evidence that early interventions pay off more than later ones when the outcome is limited to increased college attendance.

In addition to estimating the effects of reduced class size during childhood on educational attainment, the results in our paper shed light on the relationship between the short- and long-term effects of an educational intervention. We found that the short-term effect of small-class assignment on test scores was an excellent predictor of its effect on adult educational attainment. In fact, under the assumption that there are no omitted variables correlated with small-class assignment, test scores, and college enrollment, the effect of small classes on college attendance is completely “explained” by their positive effect on contemporaneous test scores. Further, the relationship between scores and postsecondary attainment is the same in small and regular classes; that is, the scores of children in the small classes are no less (or more) predictive of adult educational attainment than those of children in the regular classes. This is an important and policy-relevant finding, given the necessity to evaluate educational interventions based on contemporaneous outcomes.

A further contribution of this paper is to identify the effect of manipulating a single educational input on adult educational attainment. The early-childhood interventions for which researchers have identified lifetime effects (e.g., Head Start, Abecedarian) are intensive and multipronged, including home visits, parental coaching, and vaccinations. We cannot distinguish which dimensions of these treatments generate short-term effects on test scores, and whether they differ from the

<sup>19</sup> All costs in this section are in 2007 (dollars) and come from Deming and Dynarski (2010), unless otherwise indicated. The costs for the early childhood programs and Project STAR have been discounted back to age 0 using a 3 percent discount rate. Costs of the high school and college interventions have not been discounted.



dimensions that generate long-term effects on adult well-being. By contrast, the effects we measure in this paper, both short-term and long-term, can be attributed to a well-defined and replicable intervention: reduced class size.

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## ACKNOWLEDGMENTS

We thank Jayne Zaharias-Boyd of HEROS and the Tennessee Department of Education for allowing the match between the Project STAR and National Student Clearinghouse data. The Education Research Section at Princeton University generously covered the cost of this match. Monica Bhatt, David Deming, and Nathaniel Schwartz provided excellent research assistance. We benefited from discussions at Cornell, the Federal Reserve Bank of Atlanta, the Swedish Institute for Labour Market Evaluation, University of California at Davis, University of Michigan, Vanderbilt, Yale, and the 2012 Rome conference on Improving Education Accountability and Evaluation.

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## Effect of Childhood Investments on Postsecondary Attainment

### APPENDIX

**Table A1.** Student demographics by school poverty share.

	High poverty	Middle poverty	Low poverty	Middle/low poverty
	(1)	(2)	(3)	(4)
Share white	0.253	0.746	0.881	0.814
Share female	0.471	0.475	0.469	0.472
Share eligible for subsidized lunch	0.855	0.504	0.292	0.398
Number of schools	24	29	26	55
Number of students	3,681	3,784	3,804	7,588

*Note:* School poverty share is measured as the fraction of the school that is eligible for a subsidized lunch.

**Table A2.** The effect of class-size censoring to match IRS data span—linear probability models.

	Baseline— all years of enrollment	Exclude pre-1999 enrollment	Exclude post-2007 enrollment	Include 1999 to 2007 enrollment only
Dependent variable	(1)	(2)	(3)	(4)
Ever attend	0.027 (0.011) <i>0.385</i>	0.018 (0.011) <i>0.369</i>	0.023 (0.011) <i>0.372</i>	0.015 (0.011) <i>0.357</i>
Number of students	11,269	11,269	11,269	11,269

*Notes:* All regressions control for school-by-entry-wave fixed effects and demographics including race, sex, and subsidized lunch status. Standard errors, in parentheses, are clustered by school. Control means are in italics below standard errors.